

It has also established alliances for the export of honey to the international market. The proprietor and Executive Director of Gandaki Bee Concern, Mr. Dev Bahadur Gurung was decorated with Prabhai Gorkha Dakshin Bahu IV in A.D. 2000 by late His Majesty King Birendra Bir Bikram Shah for his outstanding contribution to the development of beekeeping industry in Nepal.

#### Honey International B.V.

Honey International, established in 2003, is the procurement and chain development organization for De Traay B.V. The company concentrates on developing and establishing import and export of honey and other api-products which are certified for the European market. Honey International B.V. and its partners have established a worldwide honey procurement network. Its partners and strategic alliances are importers and exporters of quality honey and other api-products to the world market; the relationship is based on mutual support, long term contractual supply and strict chain control.



Honey International has following business partners:

- ✦ Sangdi Honeybee Ltd., Joint Venture in P.R. China
- ✦ Apidava – Apis Prod Srl., Joint Venture in Rumania
- ✦ Apinec Ltd – Joint Venture in Ethiopia
- ✦ Zlatomed International - Joint Venture in Ukraine
- ✦ Gandaki International Pvt.Ltd –Joint Venture in Nepal

**For Detailed information, contact**



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**Gandaki International Pvt. Ltd.**

"bee for economic prosperity"

**GANDAKI**  
*Honey*



**Natural Nepalese Honey**

## Introduction

Gandaki International Pvt. Ltd. is a Joint Venture (JV) company promoted by the Nepalese company Gandaki Bee Concern and the Dutch company Honey International B.V. The company aims to promote beekeeping in Nepal and export Nepalese specialty honey to the international market. The company controls the complete honey value chain from flora to table and implements processes in conformity with European standards.

## Scope of work

Gandaki International develops and promotes beekeeping in Nepal and Nepalese specialty honey for the export market. The main strategy is to develop a worldwide marketing network for Nepalese specialty honey including organic, herbal and rock honey

To ensure the quality of its honey, Gandaki International is involved in all stages of the beekeeping process like improved queen breeding, training of commercial beekeepers, specialty honey collection, processing, packaging and marketing. In addition, the company distributes beehives and other beekeeping accessories based on forward backward linkages with the beekeepers.

Gandaki International's Research and Development (R&D) activities focus on improving quality queen breeding, developing beekeeping technology and production of quality honey to meet the European Standard. At the same time, the company intends to work for the conservation of wild bees (*Apis Laboriosa*). The company gives priority to human resource development in the apiculture sub-sector by organizing training programs and other activities. The company works jointly with its stakeholders and provides technical support services wherever necessary. Gandaki International embraces responsibility for its actions and has integrated Corporate Social Responsibility (CSR) policies into its business model.



Wild Honey Hunting (*Himalayan Apis Laboriosa* - Rock Honey)

## Main features

- Modern automated honey processing plant according European standards.
- Modern scientific honey testing laboratory.

- Long-term linkage with commercial beekeepers and contractual beekeeping.
- Available pool of beekeeping and honey experts.
- Well-equipped beekeeping Training Centre.
- Well-equipped Research and Development Centre.
- Competent and motivated human resources.

## Activities

- Honey collection, processing, packaging and marketing.
- Collection and marketing of unique flavor and color honey from various sources.
- Export of Nepalese specialty honey including organic, herbal and rock honey.
- Distribution of quality and standard beehives with improved queen bees and other accessories like bee veil, glove, honey extractor, smokers etc.
- Implementation of commercial beekeeping trainings and technical backstopping to beekeepers.
- Implementation of CSR activities, with special focus on HIV/AIDS prevention.



Practical Beekeeping Training

## Gandaki International's Business Partners

### Gandaki Bee Concern

Gandaki Bee Concern is the pioneer and protagonist private sector organization involved in commercial beekeeping in Nepal. The company was established in 1990 with the objective to develop and promote overall beekeeping in Nepal. Gandaki Bee Concern has played a catalytic and pivotal role in the promotion and development of beekeeping in Nepal.



Late His Majesty King Birendra Bir Bikram Shah conferring Gorkha Dakshin Bahu IV to Mr. Dev Bahadur Guring, Executive Director of Gandaki Bee Concern for his contribution in development of beekeeping in Nepal.